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Mirantis and NTT Communications Join Forces to Deliver Managed Private OpenStack

*Mirantis Managed OpenStack to be offered with NTT Communications Enterprise
Cloud Metal-as-a-Service in NTT Com datacenters worldwide*

SUNNYVALE, CA and TOKYO, JAPAN – October 20, 2016 – Mirantis and NTT Communications Corporation (NTT Com) today announced that they would partner to offer fully managed Private OpenStack as a service in NTT Com Enterprise Cloud and its data center services across the globe. NTT Com, in becoming Mirantis' first data center services partner, will offer Mirantis Managed OpenStack on NTT Com Enterprise Cloud's Metal-as-a-Service. The partnership will offer customers global flexibility for off-premises deployments, a rapid on-ramp to OpenStack services without complexity, and alternatives for total cost of ownership reduction.

"OpenStack is an essential component of tomorrow's private cloud architectures, and Mirantis has industry-leading technology and processes in its OpenStack software and services, enabling them to manage OpenStack infrastructure as code," said NTT Com VP of Cloud Services, Hideki Kurihara. "Our technical and go-to-market collaboration will enable true experience of operationalized OpenStack, delivered as a service globally."

Mirantis Managed OpenStack is a managed private cloud based on industry-leading Mirantis OpenStack software. The offering gives customers 24x7 "as a service" operations by Mirantis and up to 99.99% SLAs on Mirantis' 100 percent open source software and tooling.

NTT Com's Enterprise Cloud, which leverages OpenStack in its core engineering design, serves global enterprises in their IT transformation journeys. Metal-as-a-Service delivers a fully automated on-demand service model and is natively connected to its own closed network. It provides 10Gbps connectivity between its global data centers and the cloud.

NTT Com is a subsidiary of NTT (NYSE: NTT) Group, a managed service and data center service provider with \$95 billion in total revenue. NTT Com has 140 locations across Asia, the U.S. and Europe.

"With direct presence in 87 countries and regions, NTT Group commands the largest data center footprint in the world," said Mirantis CMO and co-founder, Boris Renski. "Through this partnership we'll be able to deliver instant-on, hands-off managed cloud experience for our global customers with compelling economics."

About NTT Communications Corporation

NTT Communications provides consultancy, architecture, security and cloud services to optimize the information and communications technology (ICT) environments of enterprises. These offerings are backed by the company's worldwide infrastructure, including the leading global tier-1 IP network, the Arcstar Universal One™ VPN network reaching 196 countries/regions, and over 140 secure data centers worldwide. NTT Communications' solutions leverage the global resources of NTT Group companies including Dimension Data, NTT DOCOMO and NTT DATA.

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About Mirantis

Mirantis helps top enterprises build and manage private cloud infrastructure using OpenStack and related open source technologies. The company is the top contributor of open source code to OpenStack project and follows a build-operate-transfer model to deliver its OpenStack distribution and cloud management services, empowering customers to take advantage of open source innovation with no vendor lock-in. To date Mirantis has helped over 200 enterprises build and operate some of the largest OpenStack clouds in the world. Its

customers include iconic brands like AT&T, Comcast, Shenzhen Stock Exchange, eBay, Wells Fargo Bank and Volkswagen. Learn more at www.mirantis.com.

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[Back to Top](#) ^